

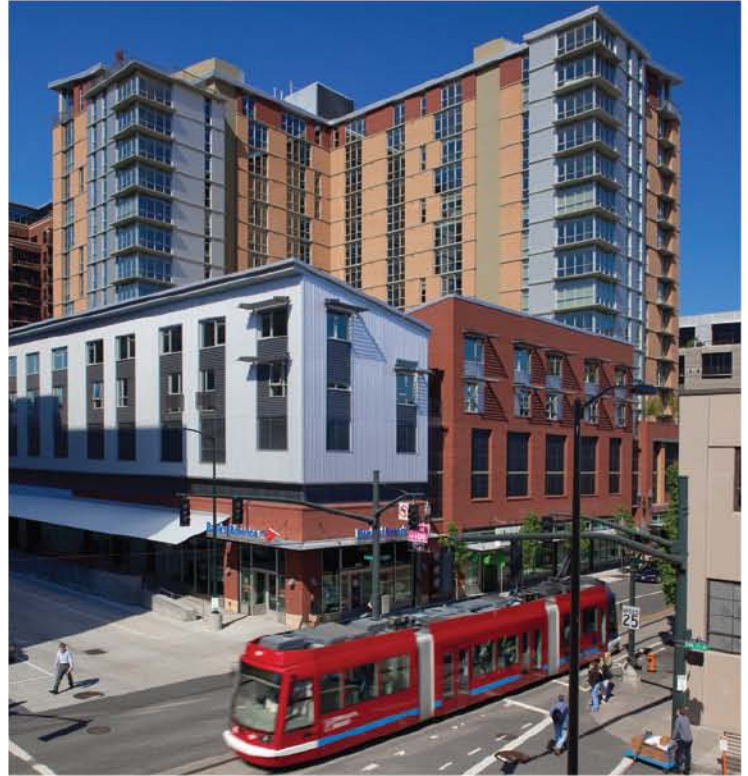


# SPECHT

## FINANCIAL INSTITUTIONS CONSULTING SERVICES

**Specht Development, Inc. assists financial institutions with their real estate holdings by offering Asset Management and Property Management services.**

By drawing on Specht's wealth of experience and extensive contacts in the real estate field, your financial institution not only saves valuable time and resources, but also enhances the overall value of your real estate assets.



**What sets Specht's services apart is that we bring the perspective of an owner, developer and manager of real estate to every assignment.**

Specht's broad view of the real estate industry means you can be sure we are always aiming to maximize the value of your Trust assets.

Specht customizes our services to meet the individual needs and stated goals of every client. Here are some ways we have assisted our Clients:

### ASSET MANAGEMENT:

- ◆ Coordinating disposition, acquisition and leasing of real estate
- ◆ Negotiating with buyers, tenants, lenders, vendors, and municipalities
- ◆ Facilitating due diligence to help speed up a property sale
- ◆ Analyzing and advising on property value maximization
- ◆ Overseeing selection and management of the right industry professionals for each property

### PROPERTY MANAGEMENT:

- ◆ Managing tenant relations
- ◆ Preparing monthly financial reports for the property
- ◆ Preparing annual budgets
- ◆ Coordinating vendor contracts
- ◆ Day to day maintenance and operations
- ◆ Negotiating lease agreements (if requested)

# FINANCIAL INSTITUTIONS CONSULTING SERVICES



## ABOUT Specht Development, Inc.

Specht has successfully developed over 6 million sq ft of commercial real estate, owns approximate 1.3 million sq ft of real estate and currently provides property management services for over 1.7 million sq ft in Oregon and Washington.

In the Western United States, Specht has completed transactions for clients in the following property types:

- ◆ Office
- ◆ Industrial
- ◆ Retail
- ◆ Flex
- ◆ Mixed use
- ◆ Multi-family
- ◆ Medical
- ◆ Civic
- ◆ Vacant land

Specht Development, Inc., founded by CEO Greg Specht, is a privately held real estate company headquartered in Beaverton, Oregon. Since 1992 Specht has built a reputation for client services in three main areas of real estate: Development, Property Management and Third Party Construction and Project Management.

For more information,  
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*References Available Upon Request*

